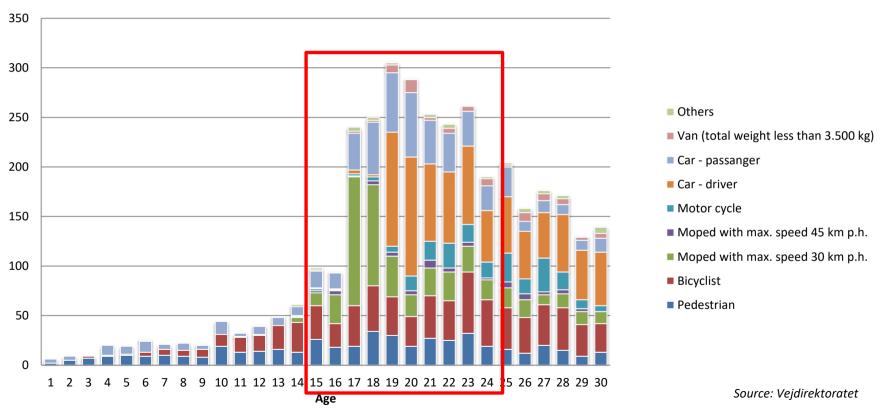




## Killed and seriously injured 0-29 years (2011-2015)









# **Communication challenges**

#### **Traditional media**

- are expensive
- do not reach the young target group
- are loosing market shares

#### Social media

- young people use many different media
- difficult to evaluate



## Interesting findings in evaluation of mass media campaigns



Drunk driving: "Ready for a breath test?"

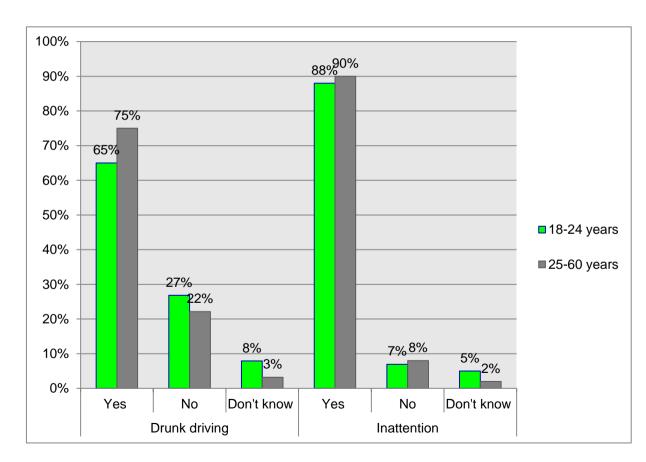


Inattention: "Drive when you drive"



Speeding:
"Slow down before it's too late"





Do you remember having seen, read or heard about this campaign during the past month?

#### **Drunk driving**

18-24 years (n=164)

25-60 years (n=1612)

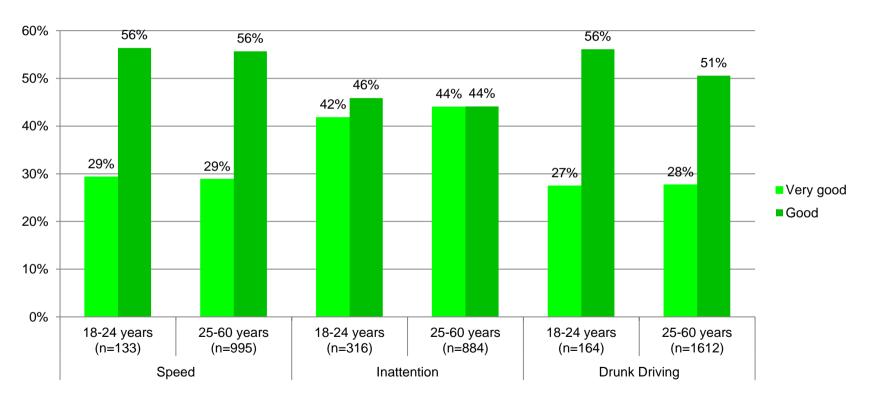
#### Inattention:

18-24 years (n=316)

25-60 years (n=884)



#### Liking: What do you think overall about the campaign?







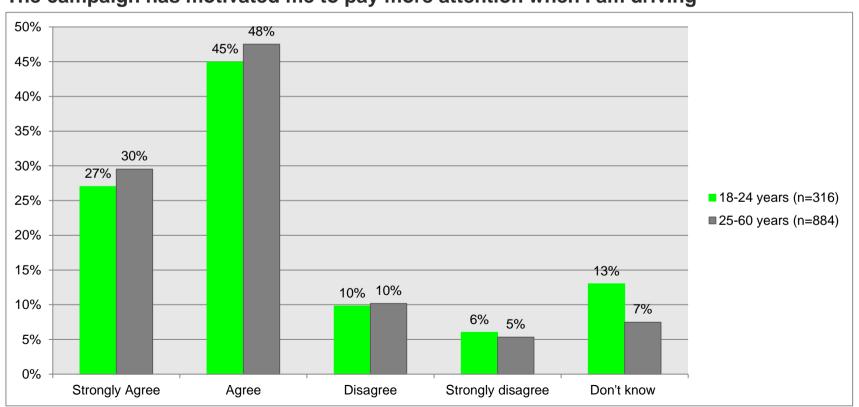
## **Driver inattention**

Campaign: "Drive, when you drive"



### Motivation to change behavior

The campaign has motivated me to pay more attention when I am driving







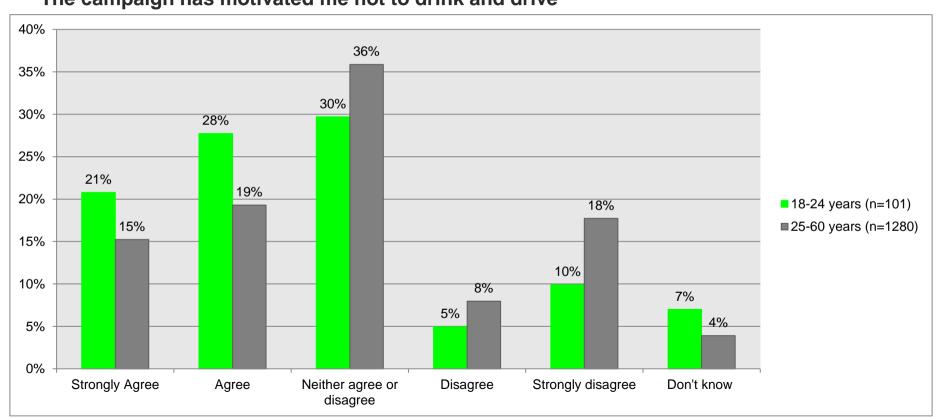
# **Drunk driving**

Campaign: "Ready for a breath test?"



## **Behavior: Drunk Driving**

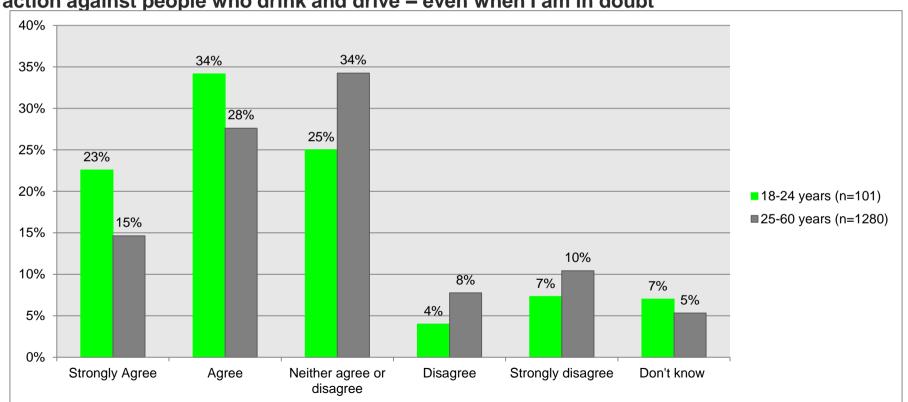
#### The campaign has motivated me not to drink and drive





### **Reflection: Drunk Driving**

The campaign has made me think that I should be better at taking action against people who drink and drive – even when I am in doubt







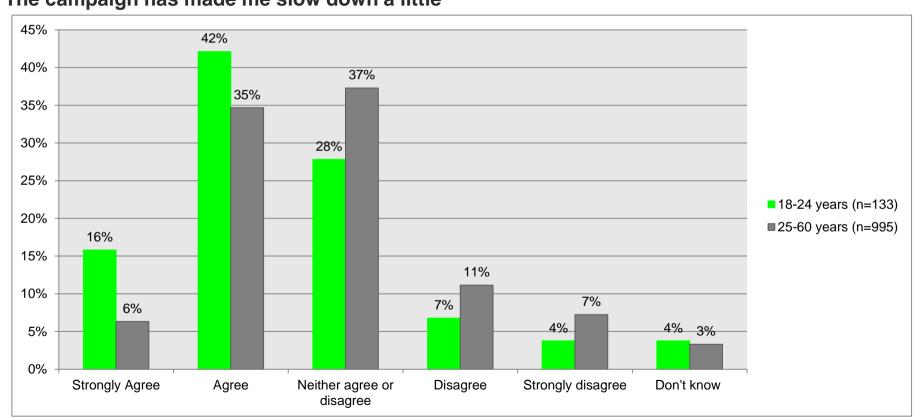
# **Speeding**

• Campaign: "Slow down, before it's too late"



#### **Behavior:**

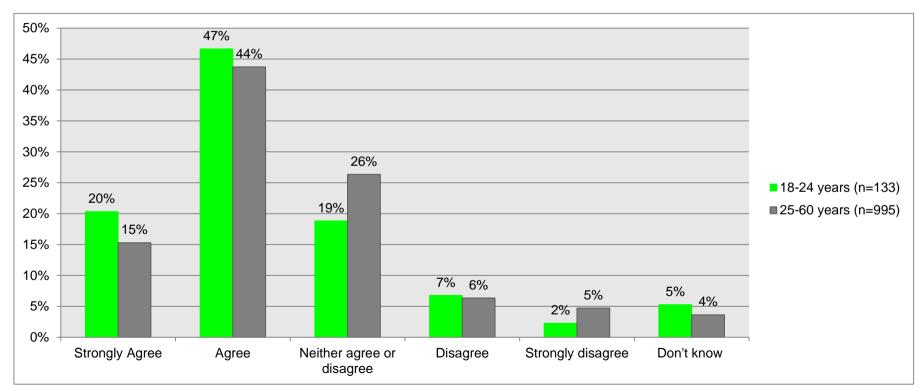
#### The campaign has made me slow down a little





#### Reflection:

The campaign has made me reflect on the fact that when others make mistakes, my speed has an impact on the severity of the accident



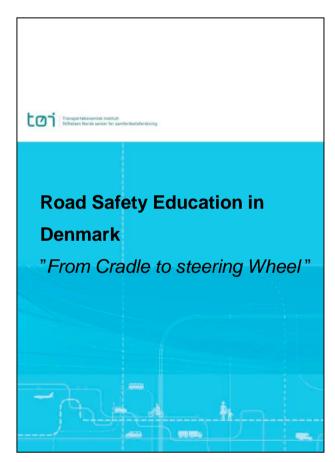


## Conclusion

Mass media campaigns are seen, liked and influence behavior among youngsters - in the same range as the adult target group, sometimes even more!







# Which measures are the most effective?

- "Say no"-campaigns /communication
- Personal communication of messages
- Police controls
- Dialogue and agreements with parents
- Parents' own driving behavior
- Road Safety Education
- · Accident stories in media





# Road Safety LIVE 3 different approaches

- School visits 8-10th grade 14-16 years
- School visits at vocational schools 17-20 years
- High schools visits 15-19 years





### What is a LIVE visit about?

- How the accidents happened
- The consequences an accident can have
- The consequences for family and friends
- The choices which led to the accident
- What could have been done differently?
- Didactically formed by the DRSC





# **Ambassadors visiting 8-10<sup>th</sup> grade**

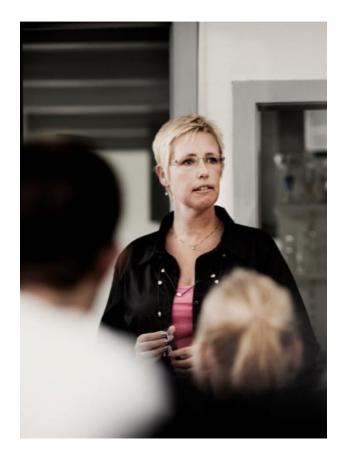
- Free offer for 8.-10<sup>th</sup> grade
- Persons who acquired visible injuries in road accidents
- They tell about their accident and the consequences
- 22 active ambassadors
- Established in 1987





# Ambassadors in vocational schools - Relatives

- Persons, who have lost a son, brother or sister in a road accident
- Persons, who have caused the death of others in road accidents
- Telling about loosing relatives and the long term consequences - or to live with the guilt
- 15 active ambassadors
- Established in 2001
- Always together with an instructor



## Why the personal story?

- They make great impressions on the young audience
- Gives a unique insight in the consequences of an serious accident
- Brings reality very close
- The youngsters can sense and feel the accident, without intimidation
- Focus on the factors of the accident and the choices that caused it
- Motivates the student to change behavior





# Ambassadors to vocational schools - Instructors supporting the relatives

- Students employed and educated by DRSC
- Presentation of risk factors and accident data
- Facilitates the dialogue
- 6 instructors
- Established 2007

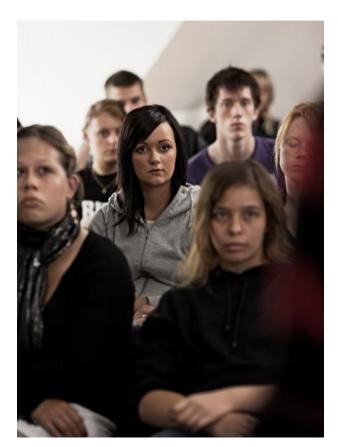




### Does it have an effect?

- Evaluated by approx 6000 students, just before and just after the visit
- Evaluated qualitatively by 11 focus groups, 3 weeks after the visit
- Evaluated 6-10 month after the visit, by 1300 students



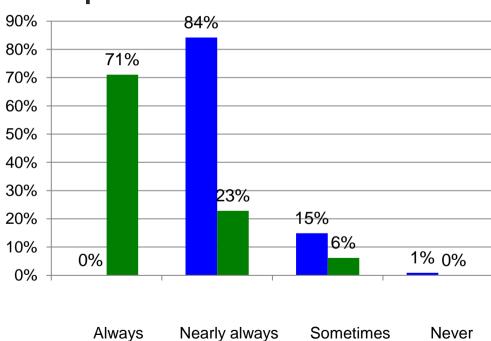


#### Results – 6-10 months after

- Nearly all students remember the visit
- Half of the students still reflects on the visit
- Positive changes in attitudes have been maintained
- More students say no to others' risky behavior
- Nearly all have told others about the visit
- Half of the students have changed behavior especially students with risk behavior



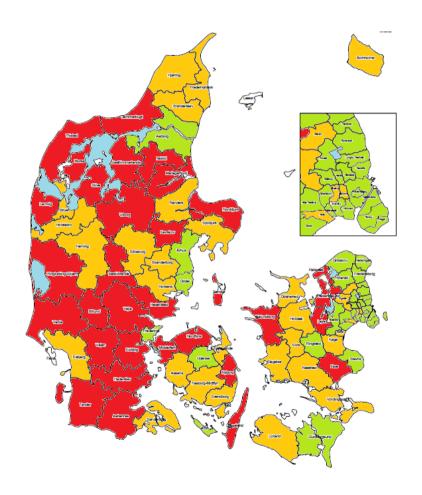
# Change of behavior Example: Seat belt use



Before visit

6-10 months after visit





### **Targeting of visits**

Killed and seriously injured aged 18-24 compared to the number of inhabitants aged 18-24 in the municipalities 2006-2010

- Municipalities with highest score
- Municipalities with middle score
- Municipalities with lowest score





## **Learnings - 1**

Well designed mass media campaigns on major road safety subjects (speeding, drunk driving, inattention) reach and have effect on the young people, too.

It is not necessary to especially design broad campaigns for young people





## **Learnings - 2**

Young people who have been involved in accidents - and relatives to accident victims - are a extremely powerfull resource in prevention of accidents among youngsters

Their personal stories engage and motivate the students to reflect on risk behavior - and more importantly - to chance it.

