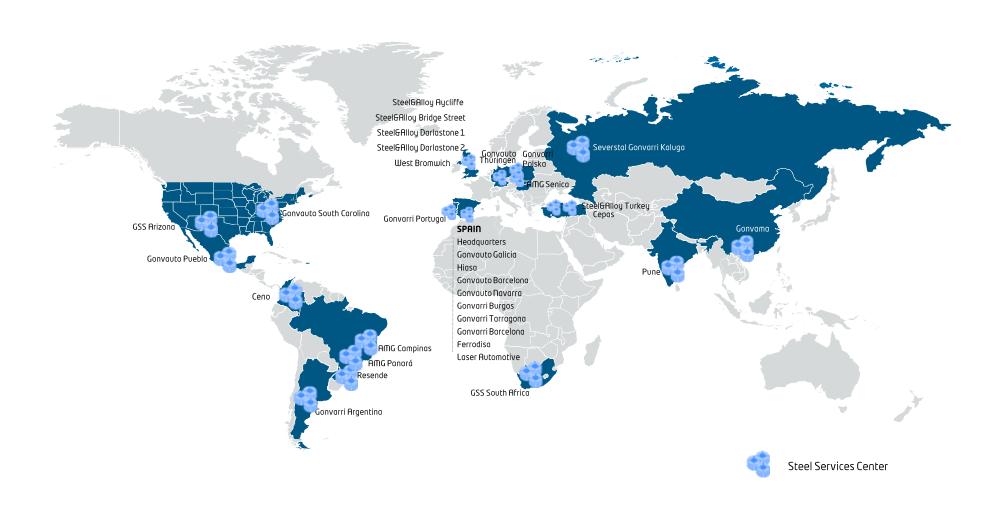




## Global Presence



#### Gonvarri Steel SERVICES has 36 Steel Service Centers



## Company's Profile

Gonvarri Steel Services

**Gonvarri Steel Services** is oriented to a full service in order to meet steel customer's needs through six business units: **Automotive, road safety, industry, energy, storage and mecano.** 



To strengthen and increase our presence



Profitable growth through a leverage human talent in a safety working environment and efficiency in operations.







## Business Units





**Automotive** 

Is 65% of our sales. We supply plain steel to the main car manufacturers. Over the last years we also supply aluminum from our facilities in South Carolina, Barcelona and Senica.



**Road Safety** 

We develop practically all pasive safety products under the european norm in our plants in: Turkey, colombia and Asturias.



Energy

We design and develop fixed and mobile solar structures, as well as lights and electric towers.



Storage

We design, manufacture and assemble a wide range of storage solutions.



Mecano

We manufacture customized cable trays to meet our clients needs



Industry

We supplu plain steel for the brown line, as well as metal structures for pedestrian bridges, industrial grounds and mainly construction.

## Gionvarri Portugal





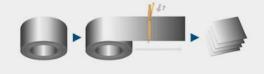












LONGITUDINAL CUTTING







## What is Emotional Driving?

"Emotional Driving is the new road safety concept created by Gonvarri that, through positive messages, encourage us to drive in a safer way."

Planet



Road Safety as part of our commitment to society (We help to save lives).

People



Road Safety focused on the preventive dimension as a proof of our concern for our employees.





Road Safety as part of our business model (automotive) and strategic goal.

Objective

REDUCE THE NUMBER OF TRAFFIC ACCIDENTS AND ITS CONSEQUENCES THROUGH POSITIVE ROAD SAFETY AWARENESS



## Deliveries





ternal



2016/18

Technology

By Ganwarri Steel Services

2016 / 2019 S



2016



## Experience

# Over 2,200 people Speeches + Simulators























#### CHALLENGE

It is the collaborative challenge in which employees will compete to provide the most effective motivational messages to drive safe in order to get together a common solidarity goal and win some leisure and learning experiences.

The challenge will take place along different steel service centres during 2016.

Type of access to the Emotional Driving Challenge platform







Intranet Leading the Change

Mobile App

Emotional Driving Platform





OFFICES



PLANTS

## Emotional Driving Book





The book "Emotional Driving: reflections for an optimistic understanding of road safety" was published in March 2016.

The book collects both traffic victim **experiences**, as well as **reflections** from Road Safety experts with a positive message to motivate people to drive safely, equally for employees and society in general.

Carlos Sainz, Gonvarri directors or members from **AESLEME** participated, like Mar Cogollos and Gustavo Almela, have participated on it.







The Driver



The Car



The Road

#### Webserie

2016

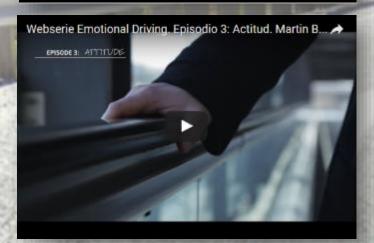
Webserie

4 journeys (physical and emotional) in audiovisual format through 4 main roles from Emotional Driving Book.



4 overcoming stories where stand out the positive perspectives and the need to raise awareness in a different way.











cmotional Driving OCTOBER 2016 | 12

47%

Has been influenced in the way they drive

2016 mobility Plan By Ganvarri Steel Services 2016 / 2019

75%

Wish to participate in this type of events

90%

Of employees remember Emotional Driving

when driving

339

Accident prevention proposals

59%

Total participation

Internal

# External

#### Partners



















LLORENTE & CUENCA

# Technology











# Volunteering





Gonvarri Steel Services participates in several corporate volunteerings with different foundations.







Emotional Driving OCTOBER 2016 | 16

## Emotional Driving School













emotional driving

## Social Media





## Awards 2015 / 2016







Melor inidativa en RSC y Seguridad Viol

Best Initiative in RSC and Rood Safetu Junio June 2015





Publifestival

Meior Action Social de Relaciones Públicas u mejor Comunicación interna de las RRHH.

Best Social Action of Public Relations and best Internal Communication of Human Resources funic luna 2015





CSR International Excellence Rward 2015

Reconocimiento o la Iniciativa de Responsabilidad Social Corporativa

Road for the initiative of Corporate Social Responsibility Janistane 2015





Reconocimiento o la Comunicación Interna Best project of Internal Communication Septientine Septientini 2015





Premios Elkon (Gold) (Tiejor proyecto de

Comunicación Interna Best project of internal Communication Octubre October 2015





Business Awards (Gold)

filejor proyecto de-Comunicación Interna Best project of Internal

Communication Gotubre October 2015





Comunicación Estratégica orientada al público interno. innovación y excelencia

Strategic Communication criented to an internal audience, innovetion and excellence

Reventire Diserce: 2015





**Mayo** May 2016





premies prevencionar

> Premios Prevencionar

(finalista)

Road Safety

Septiembre September 2016



International Business Awards (Bronze)

Mejor campaña de

**Agosto** August 2016



#### DGT

Best Practice en Seguridad Vial Laboral por la Dirección General de Tráfico

Best Practice in Work Road Safety by the Dirección General de Tráfico

Junio June 2015

2015|16 WINNER



#### Mercury

Honors en Compaños Corporativas: Prácticas de Responsabilidad Social Corporativa.

Honors in Corporative Compaigns: Practices in Corporative Social Responsibility

Febrero February 2016

